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MEMBERS OF AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

### INDEPENDENT AUDITOR'S REPORT

The John A. Hartford Foundation 55 East 59<sup>th</sup> Street New York, NY 10022

### **Opinion**

We have audited the accompanying financial statements of the John A. Hartford Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021 and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the John A. Hartford Foundation as of December 31, 2021 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of John A. Hartford Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the John A. Hartford Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

### Independent Auditor's Report Page 2

### Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but not absolute assurance, and therefore is not a guarantee that an audit conducted in accordance with Generally Accepted Auditing Standards (GAAS) will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the John A. Hartford Foundation's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the John A. Hartford Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

### Report on Summarized Comparative Information

We have previously audited The John A. Hartford Foundation, Inc.'s December 31, 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 28, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020 is consistent, in all material respects, with the audited financial statements from which it has been derived.

October 31, 2022

Owen J Flanger + Co.

### THE JOHN A. HARTFORD FOUNDATION, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

(With Comparative Totals for 2020)

400570	2021	2020
ASSETS		
Investments, at fair value (Notes 2, 3 and 4) Short-term cash investments	Ф 04 04 F 007	# 40 F70 040
Fixed-income funds	\$ 21,615,937	\$ 13,578,813
Stocks and exchange traded funds	119,852,807 204,593,579	104,276,901
Commingled funds	249,980,172	213,904,972 230,110,230
Private equity funds	106,623,490	72,064,694
Private credit funds	18,626,026	8,747,075
Real estate pooled funds	297,074	1,108,717
Total Investments	721,589,085	643,791,402
Interest and dividends receivable	27,626	30,899
Prepayments and deposits	104,895	70,576
Prepaid taxes	61,417	-
	193,938	101,475
Office condominium, furniture, fixtures and equipment (net of accumulated depreciation of \$5,114,511		
in 2021 and \$5,110,382 in 2020) (Note 5)	229,816	227,181
<u>Total Assets</u>	\$ 722,012,839	\$ 644,120,058
LIABILITIES AND NET ASSETS		
Liabilities		
Grants payable (Note 2)		
Current	\$ 11,205,138	\$ 13,006,761
Non-current (Note 7)	7,665,219	10,371,427
Accounts payable	604,853	495,202
Accrued vacation pay	247,701	240,367
Taxes payable	-	55,053
Deferred Federal excise tax (Note 2)	3,542,217	2,685,483
Total Liabilities	23,265,128	26,854,293
Net Assets Without Donor Restriction		
Board designated (Note 2)	289,623	378,644
Undesignated	698,458,088	616,887,121
Total Net Assets (Exhibit B)	698,747,711	617,265,765
Total Liabilities and Net Assets	\$ 722,012,839	\$ 644,120,058

The accompanying notes to financial statements are an integral part of these statements.

# THE JOHN A. HARTFORD FOUNDATION, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2021 (With Comparative Totals for 2020)

	2021	2020
REVENUE		
Net investment revenue (Note 8) Excise and unrelated business income taxes Deferred federal excise tax expense	\$ 106,395,076 (618,530) (856,734)	\$ 68,723,833 (298,184) (654,876)
Net investment revenue after taxes	104,919,812_	67,770,773
EXPENSES (Note 2)		
Grants and foundation-administered projects	18,826,920	18,288,536
Program administration	2,404,182	2,297,532
Total Program	21,231,102	20,586,068
Management and general	1,928,051	1,979,866
Investment oversight	278,713	277,589
Total Expenses	23,437,866	22,843,523
Change in Net Assets for Year	81,481,946	44,927,250
Net Assets, beginning of year	617,265,765	572,338,515_
Net Assets, End of Year	\$ 698,747,711	\$ 617,265,765

The accompanying notes to financial statements are an integral part of these statements.

# THE JOHN A. HARTFORD FOUNDATION, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2021 (With Comparative Totals for 2020)

	2021	2020
CASH FLOWS PROVIDED (USED)	,	
FROM OPERATING ACTIVITIES:		
Interest and dividends received  Cash distributions from private funds and	\$ 6,338,653	\$ 6,144,503
real estate pooled funds Grants and foundation-administered projects	15,363,955	2,769,096
paid (net of refunds) Expenses and taxes paid	(22,694,415) (8,270,359)	(22,373,512) (6,961,234)
Net Cash Flows Used by Operating		<del></del>
<u>Activities</u>	(9,262,166)	(20,421,147)
FROM INVESTING ACTIVITIES:		
Purchases of furniture, fixtures and equipment	(29,944)	(52,835)
Proceeds from sale of investments Purchases of investments	137,723,659 (120,394,425)	89,919,335 (73,657,286)
Net Cash Flows Provided by Investing		
<u>Activities</u>	17,299,290_	16,209,214
Net Increase (Decrease) in Cash and Cash Equivalents	8,037,124	(4,211,933)
Cash and equivalents, beginning of year	13,578,813_	17,790,746
Cash and Equivalents, End of Year	\$ 21,615,937	\$ 13,578,813
Supplemental Disclosure		
Excise and unrelated business income taxes paid, net	\$ 735,000	\$ 83,995

The accompanying notes to financial statements are an integral part of these statements.

STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2021
(With Comparative Totals for 2020)

Total 2020	\$ 16,672,734	78.378	100,200	171,239	1,292,893	229,281	60,082	112,930	105,928	48,515	\$ 22,843,523
Total 2021	\$ 17,140,291	65,181	100,000	182,494	1,381,044	206,068	•	116,139	109,293	45,616	\$ 23,437,866
Investment Oversight	\$ 101 750	) -	1	8,212	19,000	47,554	1	5,226	4,918	2,053	\$ 278,713
Management and General	4 496 104	18,355	,	60,223	184,666	79,257	r	38,326	36,067	15,053	\$ 1,928,051
Total Program	\$ 17,140,291	46,826	100,000	114,059	1,177,378	79,257	1	72,587	68,308	28,510	\$ 21,231,102
Program Administration	\$ 1.950.297	41,636	ı	85,671	120,079	79,257	1	54,521	51,307	21,414	\$ 2,404,182
Grants and Foundation- Administered Projects	\$ 17,140,291	5,190	100,000	28,388	1,057,299	1	•	18,066	17,001	7,096	\$ 18,826,920
	Grants Salaries and benefits	Travel	Meetings	Occupancy	Professional services	Trustee fees and Board costs	Publications	Office expenses	Technology	Depreciation	<u>Total</u>

The accompanying notes to financial statements are an integral part of these statements.

### 1. Purpose of Foundation

The John A. Hartford Foundation was established in 1929 and originally funded with bequests from its founder, John A. Hartford and his brother, George L. Hartford. The Foundation supports efforts to improve the care of older adults through grants and Foundation-administered projects. The Foundation's primary source of revenue is from investment earnings.

### 2. Summary of Significant Accounting Policies

### Method of Accounting

The accounts of the Foundation are maintained, and the accompanying financial statements have been prepared, on the accrual basis of accounting.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Basis of Presentation

Net assets are recorded based on donor-imposed restrictions or lack thereof.

Net Assets without Donor Restrictions - These assets are free from donor restriction and can be used to carry out the programs of the Foundation in accordance with its bylaws. Included in net assets without donor restrictions are *Board Designated Net Assets*. This currently represents the discount on grants payable and contingent grants approved.

Net Assets with Donor Restrictions - These assets are either restricted for a specific purpose, or a future time period or to be invested in perpetuity. At December 31, 2021, the Foundation does not have any net assets with donor restrictions.

#### Investments

Investments in marketable securities are valued at their fair value (quoted market price). Commingled funds, private equity and credit funds and real estate pooled funds are valued at their fair value as reported by the fund manager. Because of the inherent uncertainty of valuation, estimated values may differ significantly from the values that would have been used had a ready market for the entities existed. Realized gains and losses from the sale of marketable securities are recorded by comparison of proceeds to cost determined under the specific identification method. Dividends from securities are recorded on the ex-dividend date.

#### Grants

The liability for grants payable is recognized when specific unconditional grants are authorized by the Board of Trustees and the recipients have been notified. If grantees are required to satisfy certain conditions of the grant, the liability is not recorded until the conditions have been met. Annually the Foundation reviews its estimated grant payment schedule and discounts the non-current grants payable to present value using the prime rate as quoted in the Wall Street Journal at December 31 to reflect the time value of money. The amount of the discount and conditional grants approved is then recorded as designated net assets.

### 2. Summary of Significant Accounting Policies (Continued)

### Definition of Cash

For purposes of the statements of cash flows, the Foundation defines cash and equivalents as cash and short-term cash investments. Short-term cash investments are comprised of cash in custody accounts, money market mutual funds and net cash pending settlement.

### Tax Status

The Foundation is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as a "private foundation." The Foundation is subject to an excise tax on net investment income at the rate of 1.39%.

Deferred Federal excise taxes payable are also recorded on the unrealized appreciation of investments using the 1.39% excise tax rate.

The Foundation intends to distribute at least \$29,800,000 of undistributed income in grants or qualifying expenditures by December 31, 2022, to comply with Internal Revenue Service regulations.

Some of the Foundation's private equity funds and real estate pooled funds have underlying investments which generate unrelated business taxable income ("UBIT"). This income is subject to Federal and state income taxes at "for-profit" corporate income tax rates. In 2021, these funds reported a small UBIT income.

#### Property and Equipment

The Foundation's office condominium, furniture, fixtures and equipment are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (office condominium-20 years; office furniture and fixtures-5 years).

### Allocation of Expenses

The financial statements report categories of expenses that are attributable to program and supporting services. These expenses include salaries and benefits, professional services, occupancy, office and technology and travel. Salaries and benefits are allocated based on estimates of time spent, occupancy, office and technology expenses are allocated based on number of full time employees and the remaining expenses are based on estimates of the program or supporting service benefitted.

#### Prior Year Information

The financial statements include certain prior year summarized comparative information in total but does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Foundation's financial statements as of and for the year ended December 31, 2020 from which the summary comparative information was derived.

### 3. Net Cash Pending Settlement

Receivables and payables on security sales and purchases pending settlement at December 31, 2021 and 2020 were as follows:

	2021	 2020
Proceeds from sales	\$ 6,125,161	\$ 221,786
Payables from purchases	(72,748)	 (34,848)
Net cash pending settlement	\$ 6,052,413	\$ 186,938

Net cash pending settlement is reported as part of short-term cash investments.

#### 4. Fair Value of Investments

The Foundation follows Financial Accounting Standards Board (FASB) guidance on *Fair Value Measurements* which defines fair value and establishes a fair value hierarchy organized into three levels based on input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

FASB guidance provides for the use of the Net Asset Value ("NAV") as a "practical expedient" for estimating the fair value of certain investment funds that are not actively traded. The fair value of some of the Foundation's funds has been estimated using the NAV as reported by the fund manager. In accordance with FASB guidance, investments valued using the NAV as a practical expedient are removed from the level classification of the fair value hierarchy. The "Valued at NAV" column is included for reconciliation purposes.

### 4. Fair Value of Investments (Continued)

The Foundation's investments are categorized as follows:

		2021	
		Valued at	
	Level 1	NAV	Total
Short-term cash investments	\$ 21,615,937		\$ 21,615,937
Fixed-income funds	119,852,807		119,852,807
Stocks and exchange traded funds			
Exchange traded funds			
US equities	100,622,400		100,622,400
Non-US equities	41,691,944		41,691,944
Financials	12,117,371		12,117,371
Communication services	12,137,776		12,137,776
Consumer discretionary	8,969,542		8,969,542
Other	29,054,547		29,054,547
Commingled funds			
Global and international -			
long only		\$ 107,525,625	107,525,625
U.S. long only		39,878,596	39,878,596
Equity - long/short		29,753,411	29,753,411
Tactical trading		22,921,052	22,921,052
Event-driven		24,707,136	24,707,136
Relative value		25,194,351	25,194,351
Private equity funds		106,623,490	106,623,490
Private credit funds		18,626,026	18,626,026
Real estate pooled funds		297,074	297,074
	\$ 346,062,324	\$ 375,526,761	\$721,589,085

### 4. Fair Value of Investments (Continued)

		2020	
	2	Valued at	
	Level 1	NAV	Total
Short-term cash investments	\$ 13,578,813		\$ 13,578,813
Fixed-income funds	104,276,901		104,276,901
Stocks and exchange traded funds			
Exchange traded funds			
US equities	111,632,574		111,632,574
Non-US equities	41,040,067		41,040,067
Financials	13,595,779		13,595,779
Communication services	10,885,598		10,885,598
Consumer discretionary	8,372,186		8,372,186
Other	28,378,768		28,378,768
Commingled funds			
Global and international -			
long only		\$ 101,837,718	101,837,718
U.S. long only		28,358,165	28,358,165
Equity - long/short		27,474,530	27,474,530
Tactical trading		23,628,937	23,628,937
Event-driven		26,958,125	26,958,125
Relative value		21,852,755	21,852,755
Private equity funds		72,064,694	72,064,694
Private credit funds		8,747,075	8,747,075
Real estate pooled funds		1,108,717	1,108,717
	\$ 331,760,686	\$312,030,716	\$643,791,402

### 4. Fair Value of Investments (Continued)

At December 31, 2021, commingled funds consist of the following:

Strategy	# of Funds	<b>Liquidity</b>	Fair Value
Global and international -			
long only	1	Weekly	\$ 20,630,090
	3	Monthly	86,895,535
			107,525,625
U.S. long only	2	Monthly	39,878,596
Equity - long/short	2	Monthly	18,721,911
_qan, ieng/e/ien	1	Semi-Annual	3,932,995
	1	(A)	7,098,505
	·	(, 4	29,753,411
Tactical Trading	3	Monthly	11,622,938
	1	Quarterly	11,298,114
			22,921,052
Event-Driven	2	Quarterly	15,926,762
	1	Annual	8,780,375
			24,707,137
Relative Value	2	Monthly	17 /02 265
Relative value	2	Monthly	17,483,365
	1	Quarterly	7,710,986
			25,194,351
			\$249,980,172

(A) Illiquid until 9/25/22, then quarterly liquidity

Notice requirements for withdrawals range from 5 to 90 days.

At December 31, 2021, the Foundation has eleven illiquid private equity funds. One is a partnership with a value of \$4,828,989 and has a remaining capital commitment of \$8,742. Its term expired in 2020 but the fund will not be terminated until the underlying assets have been liquidated. Ten are offshore funds and are valued at \$101,794,499 with terms expiring from 2023 through 2032 and have remaining capital commitments of \$66,454,558. In addition, the Foundation was a participant in one other private equity partnership that ended in 2021.

### 4. Fair Value of Investments (Continued)

The Foundation also has two private credit funds that are valued at \$18,626,026 and have remaining capital commitments of \$17,993,236. Their terms expire between 2033 and 2035.

Real estate investments include two funds valued at \$297,077 at December 31, 2021. There are no additional capital commitments for these funds and they are in the process of liquidating.

#### 5. Office Condominium, Furniture, Fixtures and Equipment

At December 31, 2021 and 2020 the fixed assets of the Foundation were as follows:

	2021	2020
Office condominium	\$4,653,359	\$4,643,452
Furniture, fixtures and equipment	690,968	694,111
	5,344,327	5,337,563
Less: Accumulated depreciation	(5,114,511)	(5,110,382)
Office condominium, furniture, fixtures and equipment	\$ 229,816	\$ 227,181

### 6. Pension Plan

The Foundation has a defined contribution retirement plan covering all eligible employees under which the Foundation contributes 14% of salary for employees. Pension expense under the plan for 2021 and 2020 amounted to \$362,134 and \$345,975, respectively.

### 7. Grants Payable

The Foundation estimates that grants payable as of December 31, 2021 will be disbursed as follows:

2022	\$ 11,205,138
2023	6,668,092
2024	1,286,750
	19,159,980
Discount to present value	(289,623)
	\$ 18,870,357

The amount of the discount to present value is calculated using the prime rate as quoted in the Wall Street Journal. The prime rate for 2021 and 2020 was 3.25%.

### 8. Net Investment Revenue

The detail of net investment revenue is as follows:

	2021	2020
Short-term investment earnings	\$ 5,894	\$ 63,465
Dividends, interest and partnership earnings	5,898,692	5,817,962
Net realized capital gains	41,249,008	17,630,788
Net change in unrealized appreciation	61,635,533	47,113,376
	108,789,127	70,625,591
Direct investment expenses	(2,394,051)	(1,901,758)
Net investment revenue before taxes	106,395,076	68,723,833
Excise and unrelated business income taxes	(618,530)	(298,184)
Deferred federal excise tax expense	(856,734)	(654,876)
Net investment revenue after taxes	\$104,919,812	\$ 67,770,773

### 9. Other Investment Fees

Investments fees charged by certain investments such as exchange traded funds, mutual funds and offshore funds are directly deducted from the respective fund's capital balance. Accordingly, investment fees paid by these funds are not directly reported in the Foundation's financial statements. The approximate amount of these fees was \$4,600,000 in 2021 and \$4,100,000 in 2020.

### 10. Liquidity and Availability of Financial Assets

The Foundation's financial assets and resources available to meet cash needs for general expenditures and capital commitments within one year of the date of the statement of financial position were as follows:

	2021	2020
Financial Assets		
Investments	\$ 721,589,085	\$ 643,791,402
Interest and dividends receivable	27,626	30,899
	721,616,711	643,822,301
Less: Illiquid investments	(125,546,590)	(88,277,747)
Financial assets available to meet general expenditures and capital commitments over		
the next twelve months	\$ 596,070,121	\$ 555,544,554

Annually the Board approves a spending policy based on a three-year average of its investments.

### 11. Subsequent Events

In connection with the preparation of the financial statements, the Foundation evaluated subsequent events after the statement of financial position date of December 31, 2021, through October 31, 2022, which was the date the financial statements were available to be issued. The Foundation did not have any material recognizable subsequent events during this period.

### 12. Uncertain Tax Positions

The Foundation has not entered into any uncertain tax positions that would require financial statement recognition. It is no longer subject to audits by the applicable taxing jurisdictions prior to periods ending December 31, 2018.

### 13. COVID-19

The COVID-19 pandemic has resulted in substantial volatility in the global economy and financial markets. Because of these changing conditions, the impact of these changes to the Foundation's financial position, if any, cannot be determined at this time.